

HOW DOES COST ESTIMATING CHANGE CONSTRUCTION OUTCOMES?

As the new year takes shape and earnest looking forward begins, conversations will center on emerging products and trends. Technology usually devours a lion's share of focus, whether it's one of 15,000 apps added globally every week or an evaluation of cloud providers. Yet, this may be one of the few articles you may read that won't discuss or recommend technology. That's because good cost estimating isn't even mildly reliant on software.

Take a Long View...Early

When a long term architectural partner Peter Bena of Bena Design Partnership said that Caliber's cost estimates were the benchmark he compared other bids against, we decided to reverse engineer and take a long view from the beginning. In perfect Dr. Seuss fashion, it became clear that the "when" and "what" are the bridge that carry cost estimates from good to great.

We've learned that the questions you ask and when you ask them is not a matter of company style or preference. Better construction outcomes are born out of asking the harder, right questions in the beginning. During the...

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With complex tenant improvements, such as the 99,000 sq ft project we recently finished for Irvine-based Equus, focused cost estimating was credited with keeping the project on track.

WANT SEE IT OR HEAR ABOUT IT FIRSTHAND?

If touring any of the facilities featured in today's Insights or talking more about cost estimating would be helpful to the work you're doing or planning to do, please reach out to Caliber Construction's Doug Bassett, 714/255-2700

DBassett@caliberconst.net or

Jim Roy, 714/255-2700 jroy@caliberconst.net and let's get started.

KEEPING THE SPEED WHILE

MAINTAINING CONTROL

MAINTAINING CONTROL

Whether we're creating a call center with the newest technology, or opening a retail outlet in an athletic stadium, or expanding the footprint of a manufacturer so they can grow 22%, the TI schedule runs fast. Although an improvement project brings together a group of individual companies and several subspecialists which can increase complexity, in 22 years we've learned a faster pace won't threaten quality or outcome if two variables are well placed:

1. Prewrite planning was well done (including a thorough cost estimate)
2. The team has moved past simple experience to the deeper layer of trust

People who have worked together before perform better as a whole. Teams that have evolved to the stage of trust can achieve the exceptional. And, when it comes to tenant improvements, we find speed isn't hazardous because while we may work with many, we know each of them well enough to have the trust high performing teams need.

A Great Team's Simple Trust Formula

Teams know intent
(why we're doing it)

+

We walk the talk

+

Do it consistently

=

Great Work Culture, Better
Construction Outcomes

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Look for it...In upcoming issues of Insights, we'll talk about the 2013 Building Energy Efficiency Standards that go into effect July 2014. Updated on an approximate three year cycle, we'll explore how the regulations will impact the

We want to hear from you

Call us at 714-255-2700 or email Doug Bassett at DBassett@caliberconst.net